
**NORTH DAKOTA
ASSOCIATION OF
TELECOMMUNICATIONS
COOPERATIVES**

**63rd ANNUAL MEMBERSHIP MEETING
DECEMBER 5-7, 2016
RAMKOTA HOTEL
BISMARCK, N.D.**

REGISTRATION

Ramkota Ballroom Foyer

Monday 8:00 a.m. - 5:00 p.m.

Tuesday 7:30 a.m. - 5:00 p.m.

MONDAY, DECEMBER 5

9:00 a.m. BOARD OF DIRECTORS' MEETING
Cannonball Room

11:30 a.m. PLANNING & EDUCATION COMMITTEE
Room 2160

11:30 a.m. POLICY & BYLAWS COMMITTEE
Room 3130

11:30 a.m. RESOLUTIONS COMMITTEE
Room 3160

MONDAY, DECEMBER 5
General Session
Lamborn Room

1:45 p.m. WELCOME

Matt Erhardt, Jr.
President
NDATC
Mandan, N.D.

David Crothers
Executive Vice President
NDATC
Mandan, N.D.

2:00 p.m. HAPPY, HAPPY, HAPPY - JOY, JOY, JOY!

Dan Caldwell
President
Consortia Consulting
Omaha, Nebraska

2:45 p.m. MODERN MARVELS...ADDITIVE MANUFACTURING

Jake Clark
Chief Executive Officer
Fargo 3D Printing
Fargo, N.D.

3:45 p.m. BREAK
Courtyard

4:15 p.m. EXTREME MAKEOVER - SMARTHOME EDITION

Rick Snelling
Vice President, Sales and Marketing
AirSonics
Chapel Hill, North Carolina

Jeremy Becker
Director of Sales
SRT Communications
Minot, N.D.

5:30 p.m. **WELCOME RECEPTION**
Courtyard

TUESDAY, DECEMBER 6
General Session
Lamborn Room

7:30 a.m. FRUIT & PASTRY BUFFET
Courtyard

8:30 a.m. KEYNOTE ADDRESS

Shirley Bloomfield
President
NTCA
Arlington, Virginia

**9:00 a.m. SUCCESSFUL STRATEGIES TO GENERATE NEW REVENUE
STREAMS**

Traci Brunner
Director - Business Development
JSI
Houston, Texas

10:00 a.m. BREAK
Courtyard

10:30 a.m. MISTAKES

Carmen O'Neil, PE
Assistant Director of Engineering
Vantage Point Solutions
Mitchell, South Dakota

Kristy Szabo
Director of Consulting
Vantage Point Solutions
Mitchell, South Dakota

Darren Dierbeck
Vice President of Customer Relations
Vantage Point Solutions
Mound, Minnesota

11:30 a.m. KEYNOTE ADDRESS

Honorable Brian Kalk
Commissioner
N.D. Public Service Commission
Bismarck, N.D.

12:00 p.m. GROUP LUNCHEON
Courtyard

INTRODUCTION

Honorable Jon Godfread
Commissioner-Elect
N.D. Insurance Department
Bismarck, N.D.

1:30 p.m. VIDEO GREETINGS

Honorable Kevin Cramer
U.S. House of Representatives
Washington, D.C.

1:45 p.m. NORTH DAKOTA ONE CALL LEGISLATIVE INITIATIVES

Brooks Goodall
Chief Operations Officer
Reservation Telephone
Parshall, N.D.

2:15 p.m. RURAL UTILITIES SERVICE - PARTNERS IN DEVELOPMENT

Cory Herman
General Field Representative
RUS
Bismarck, N.D.

2:45 p.m. DCN - 2017 AND BEYOND

Todd Domres
Business Development Manager
Dakota Carrier Network
Bismarck, N.D.

3:30 p.m. ICE CREAM SOCIAL
Courtyard

6:00 p.m. RECEPTION
Courtyard

7:00 p.m. DINNER BUFFET
Patterson Room

INVOCATION

Brunno Kinzler
Director
Dickey Rural Telephone
Ellendale, N.D.

ENTERTAINMENT

COMEDY MAGIC SHOW
Erick Olson

WEDNESDAY, DECEMBER 7

7:00 a.m. PAC-T MEMBERSHIP BREAKFAST
Patterson Room

GUEST SPEAKER

Honorable Jon Nelson
State Representative
District 14
Rugby, N.D.

TECO REPORT

Ralph Greer
Director
Dickey Rural Telephone
Ellendale, N.D.

BUSINESS MEETING

Dennis Schott
PAC-T Chairman
SRT Communications
Minot, N.D.

ADJOURNMENT

7:30 a.m. FRUIT & PASTRY BUFFET
Lamborn Room

7:45 a.m. CREDENTIALS COMMITTEE MEETING
Patterson Room

BUSINESS SESSION
Lamborn Room
(NDATC Members Only)

8:30 a.m. CALL TO ORDER

Matt Erhardt, Jr.
President

CREDENTIALS REPORT
Committee Chairman

CALL AND NOTICE OF MEETING

Jan Stebbins
Secretary

MINUTES OF 2015 ANNUAL MEETING

Jan Stebbins
Secretary

PRESENTATION AND ADOPTION OF RULES
Committee Chairman

ANNUAL REPORT

Matt Erhardt, Jr.
President

David Crothers
Executive Vice President

NORTH DAKOTA LIVING MAGAZINE REPORT

Kent Brick
North Dakota Living Magazine
Mandan, N.D.

PLANNING & EDUCATION COMMITTEE REPORT
Committee Chairman

POLICY & BYLAWS COMMITTEE REPORT
Committee Chairman

RESOLUTIONS COMMITTEE REPORT
Committee Chairman

OPEN FORUM

Matt Erhardt, Jr.
President

David Crothers
Executive Vice President

UNFINISHED BUSINESS

ADDITIONS

NEW BUSINESS

ADJOURNMENT

There will be a brief meeting of the NDATC Board of Directors, in the Lamborn room, immediately following the annual meeting for the purpose of organizing for the coming year and any other business as may properly come before the board.

GENERAL INFORMATION

REGISTRATION:

The registration desk is located in the Ballroom Foyer of the Ramkota Hotel. Registration hours are Monday, December 5, from 8:00 a.m. to 5:00 p.m. and Tuesday, December 6, from 7:30 a.m. to 5:00 p.m.

RECEPTION:

A welcome reception will be held in the Courtyard at 5:30 p.m. on Monday, December 5.

LUNCHEON:

Tuesday, December 6, a luncheon will be held in the Courtyard at 12 noon.

SOCIAL HOUR:

A social hour will be held in the Courtyard from 6:00-7:00 p.m. on Tuesday, December 6.

BANQUET:

The banquet will be held in the Patterson room at 7:00 p.m. on Tuesday, December 6.

PAC-T BREAKFAST:

The PAC-T membership breakfast will be held in the Patterson room on Wednesday, December 7, at 7:00 a.m. Membership dues are as follows: Tier 1: \$360.00; Tier 2: \$240.00; and Tier 3: \$120.00. Dues may be paid at the registration desk or to a PAC-T committee person.

DOOR PRIZES:

Door prizes donated by NDATC Supporting Associate members will be given away during the business session of the annual meeting.

BADGES:

At the close of the meeting, please leave your name badge in the box provided at the back of the room.